

**HOW DO RESTRICTIONS ON FOREIGN OWNERSHIP AFFECT PRICE: EMPIRICAL AND  
THEORETICAL ANALYSES OF THE SASKATCHEWAN FARMLAND SECURITY ACT**

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# How do Restrictions on Foreign Ownership Affect Price:

## Empirical and Theoretical Analyses of the Saskatchewan Farmland Security Act

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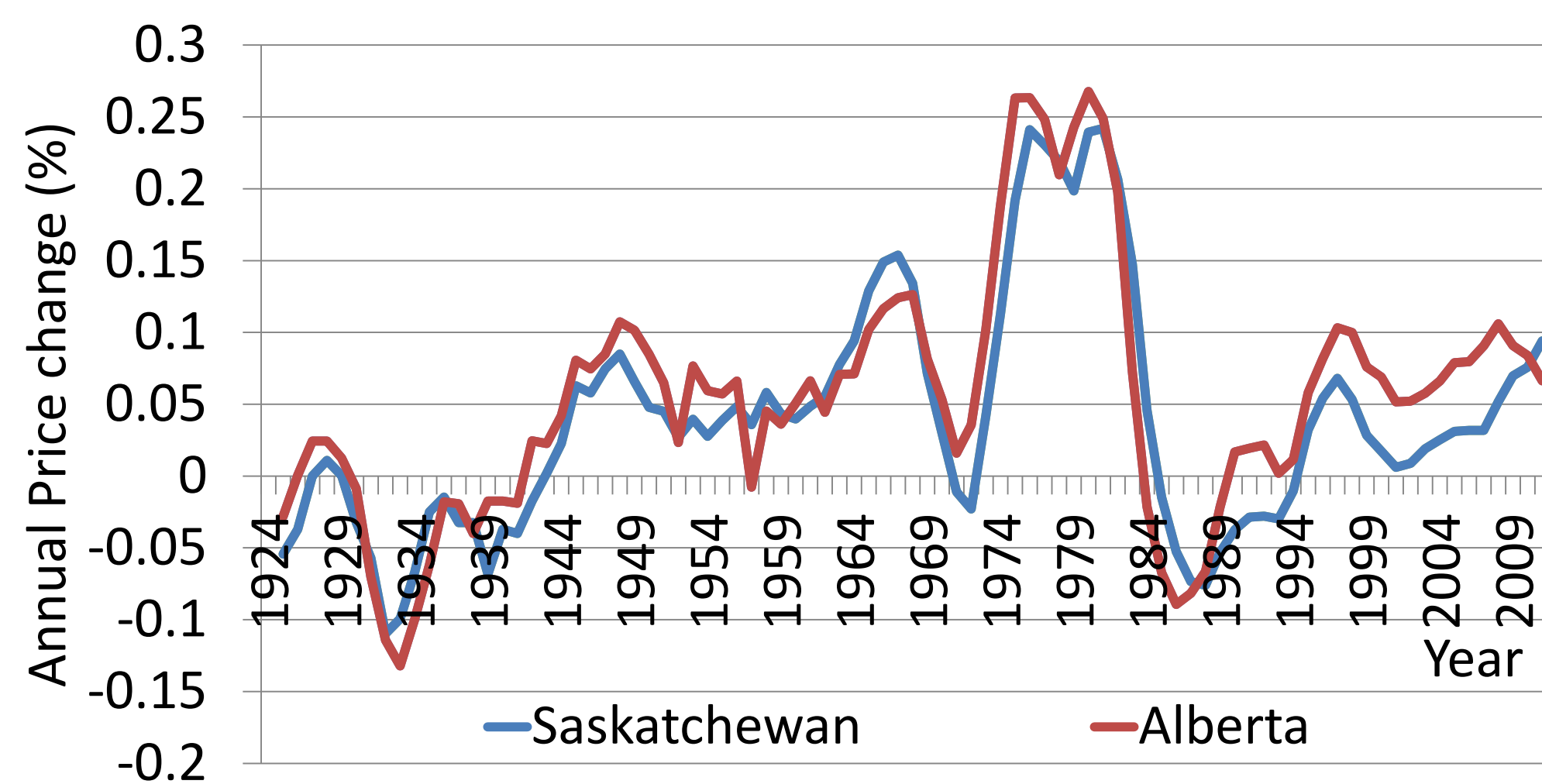
### Overview of Poster

**New Theory for Policy: Implications for price changes, such as Dampen and Shift**

**New Empirics for Policy: Natural Experiment approach, strong evidence for Dampen and weak for Shift**

**Rock & Hard Place Problem : New discussion of policy options**

**Figure 1: Premise for Data Analysis**



**Alberta is a good proxy for Saskatchewan.**

### Motivating Observations

- Price changes in AB and SK share common trend:** Shown in Figure 1. *Statistical evidence* in Table 1, strong cointegration from 1921-1977 but weak cointegration from 1921-2011.
- Policy coincides w. breakdown in historical relation between AB and SK.** Assuming this is due to policy, as in Jared Carlberg (2002) article.
- Univariate time series with two samples:** New approach for literature. Difference in differences ( $\Delta P^{AB} - \Delta P^{SK}$ ) gives *univariate time series*. Natural experiment (compare *pre-* and *post-policy*), gives *two samples*. *Benefit:* better than AR() models because exploits cointegration. *Drawback:* Testing difference in mean but variance changes (Behrens Fisher problem).

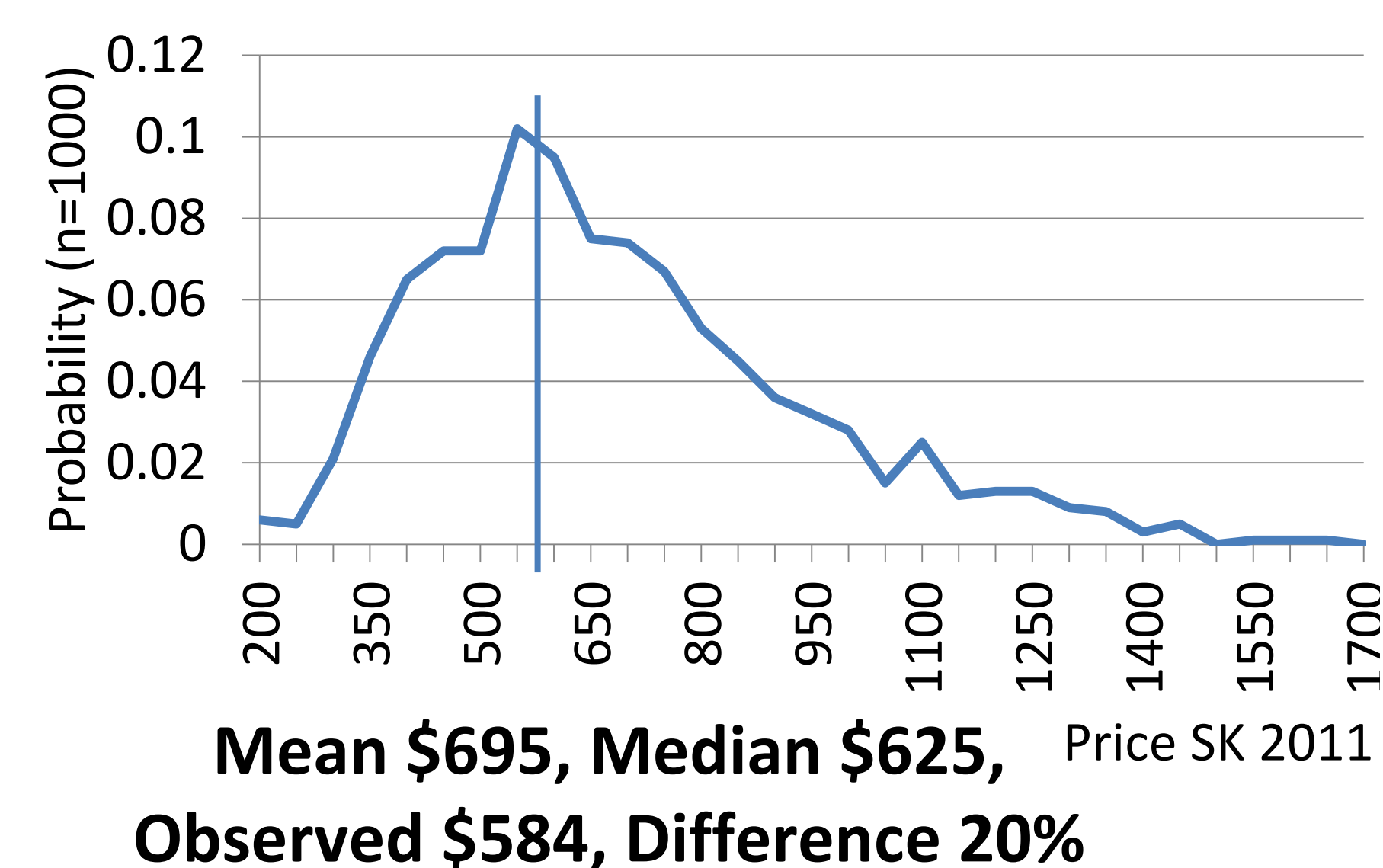
**Table 1: Cointegration Results before and after Policy**

|             | 1921-1977 | 1921-2011 |
|-------------|-----------|-----------|
| $\beta$     | 0.82*     | 0.81*     |
| (SK vs AB)  | (0.15)    | (0.12)    |
| $\delta$    | -0.15     | -0.05*    |
| (Unit root) | (0.26)    | (0.03)    |

### Counterfactual - Price with No Policy

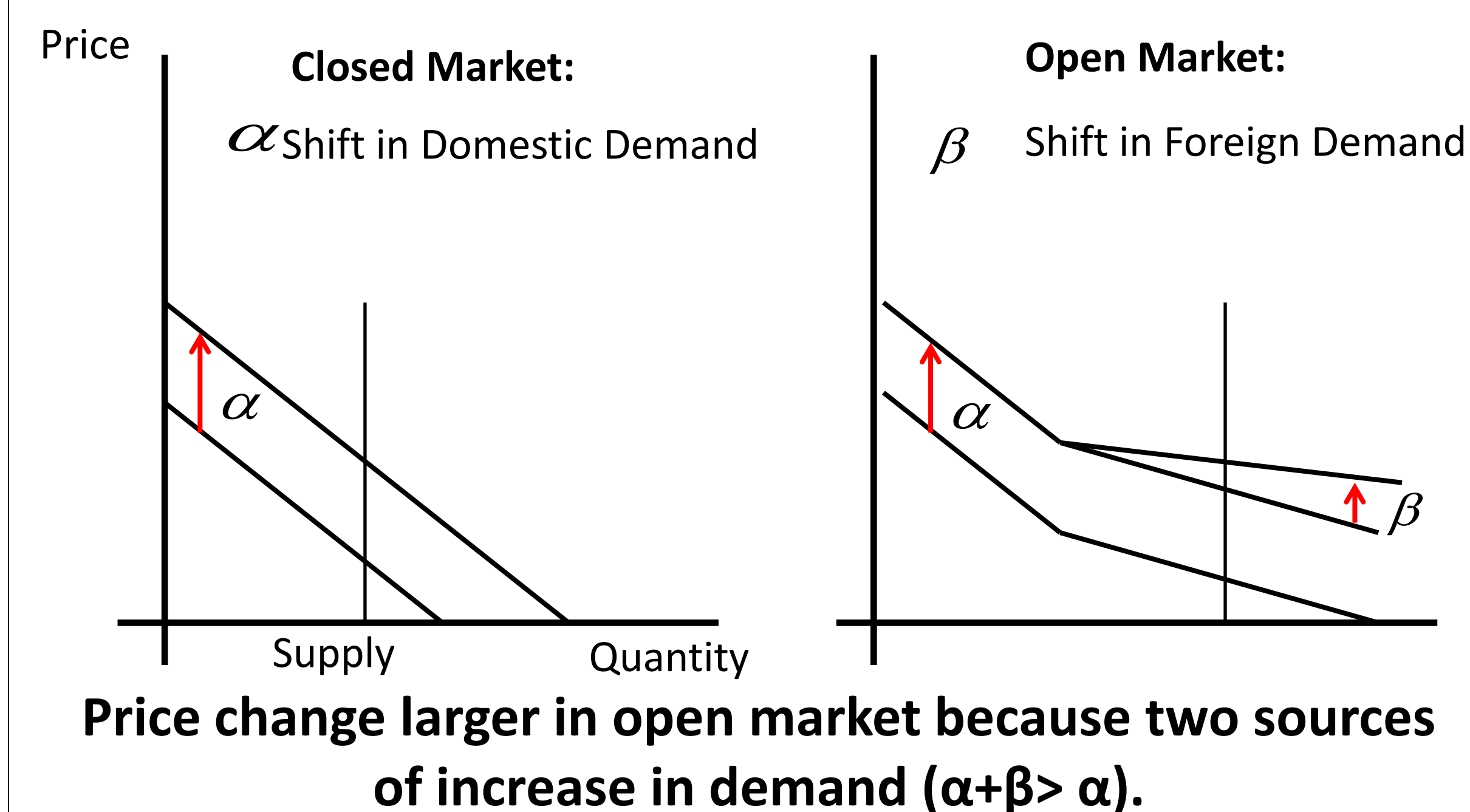
- Non-parametric method to simulate  $P^{SK}$ :** Uses historical distribution of diff-diff and observed AB price changes. New method for literature, based on in changes in cointegration structure.
- Key calculation:**  $\Delta P_t^{SK} = \Delta P_t^{AB} + (\Delta P^{SK} - \Delta P^{AB})$ . Where  $\Delta P^{AB}$  are *observed* and  $(\Delta P^{AB} - \Delta P^{SK})$  are *drawn from distribution pre-policy*.
- Simulate Price SK 2011 as:**  $P_{2011}^{SK} = P_{1976}^{SK} \prod_{t=1977}^{2011} (1 + \Delta P_t^{AB} + (\Delta P^{SK} - \Delta P^{AB}))$ . Gives one point in Figure 2.
- Policy decreased Price SK 2011 by 20%:** Economically significant (McCloskey), unlike prior research. However, Figure 2 shows Observed Price is close to *mode* – evidence against mispricing?

**Figure 2: Histogram of Simulated Prices**



**Figure 3: Example where Dampening occurs**

### Theoretical and Empirical Framework



- Theoretical Approach:** Specify demand function for domestic and foreign buyers, combine, clear.
- Adding up constraint:** Specifies how to combine demand in open market, new for literature because uses demand rather than inverse-demand function:  $Q^T(P) = Q^D(P) + Q^F(P)$ .
- Existence Result:** Policy can decrease absolute value price changes (*Dampening Hypothesis*). Intuition in Figure 3; price increase *smaller in SK* because *no increase* due to foreign demand.
- Proof of Dampening:** Uses linear demand for domestic and foreign,  $Q^i(P) = a^i - bP$ .

$$\text{Technical Result: } \Delta a^F > \Delta a^D > 0 \Leftrightarrow \Delta P^O > \Delta P^C > 0.$$

Means that policy dampens price increases if foreign demand grows faster than domestic.

- Shift Hypothesis:** Testing if  $(\Delta P^{AB} - \Delta P^{SK})$  has larger mean after policy.
- Carlberg's auction theory mechanism: fewer bidders, lower price.

| Shift Hypothesis              | Raw   | MA(1) | MA(2) | MA(3)        | MA(4)        |
|-------------------------------|-------|-------|-------|--------------|--------------|
| Welch t-stat                  | -0.71 | -1.00 | -1.15 | -1.28        | -1.39        |
| Rank-sum test (Normal Approx) | 1.32  | 1.24  | 1.55  | <b>2.03*</b> | <b>2.22*</b> |

- Dampen Hypothesis:** Testing if  $(|\Delta P^{AB}| - |\Delta P^{SK}|)$  has larger mean after policy than before.
- (\*) significance at 5% level, (\*\*) significance at 1% level.

| Dampen Hypothesis             | Raw   | MA(1)        | MA(2)         | MA(3)          | MA(4)          |
|-------------------------------|-------|--------------|---------------|----------------|----------------|
| Welch t-stat                  | -1.09 | -1.31        | <b>-2.01*</b> | <b>-2.61**</b> | <b>-2.98**</b> |
| Rank-sum test (Normal Approx) | 1.13  | <b>1.67*</b> | <b>1.80*</b>  | <b>2.27*</b>   | <b>2.40**</b>  |

**Weak support for Shift, agrees with prior research.**

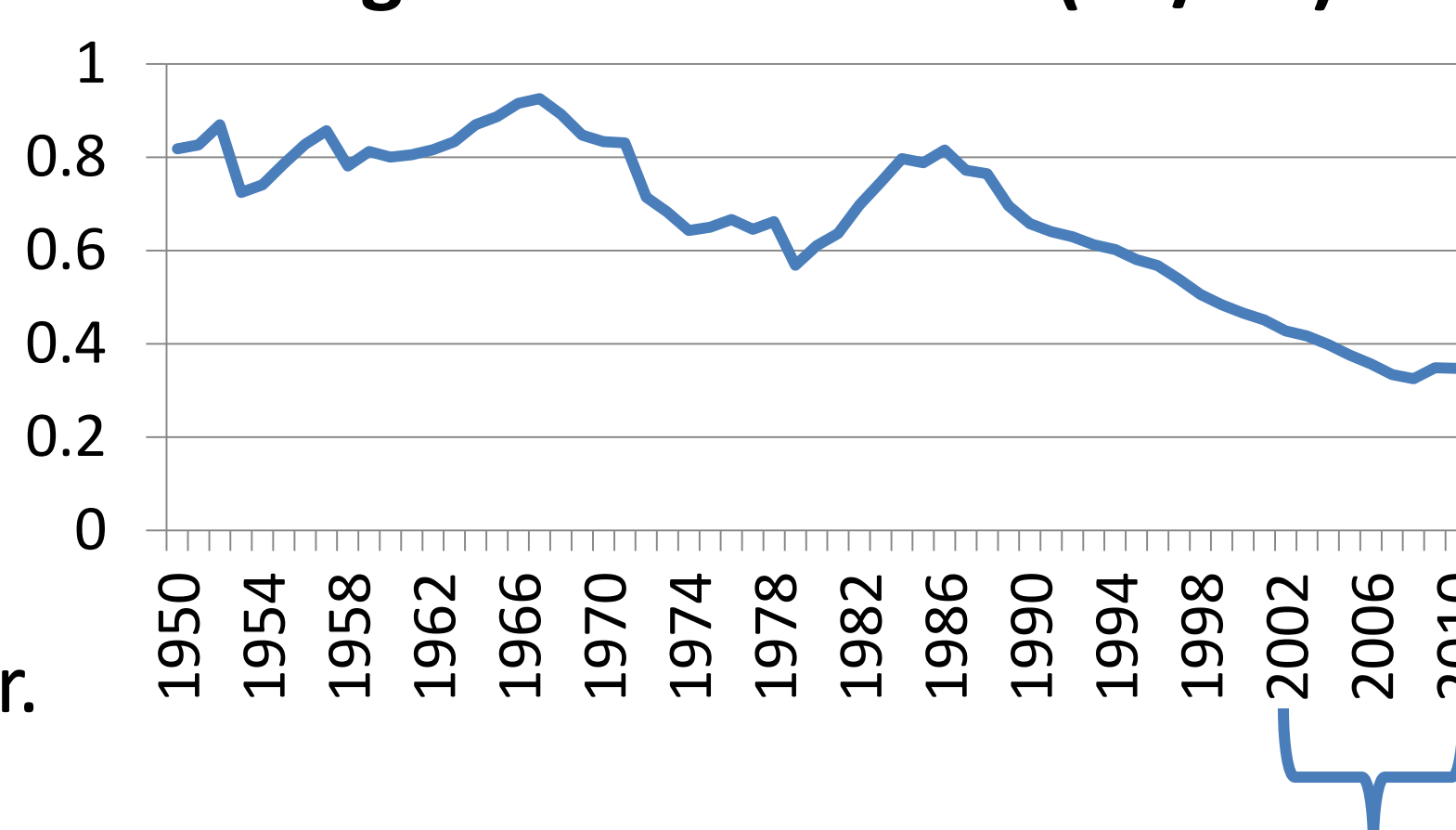
**Strong support for Dampen, extends prior research.**

### Concluding Policy Analysis

- New Welfare Measure:**  $W = CS^D + CS^F$ . Net benefit if domestic demand is *larger at all prices*. Else, policy has net cost for society by W.

- Thought experiment:** Experience of policymakers in SK. 1977 – domestic demand larger, policy has net benefit, start policy. 30 Years – dampened price increases, foreign demand increases faster. 2007 – foreign demand larger than domestic, policy has net cost! **Rock and Hard Place Problem:** net cost yet large foreign demand.

**Figure 4: Price Ratio (SK/AB)**



**SK Farmland LPs appear at record low prices.**

**Policy Discussion:** Must consider financial investment. *Keep policy:* Low prices create incentive for Farmland LP, such as Assiniboia, Agcapita, Bonnefield, Topsoil (Fig. 4). *Remove:* Normalize prices yet risk large foreign inflows.

**Policy Advice:** Move to 50% Rule like AB (unlimited ownership for entities with 50%+ Canadian ownership). Will normalize prices (Errunza) yet limit FLP growth.